

The logo features a central image of the Earth, showing the continents of Africa and Europe. The globe is set against a dark blue space background filled with small white stars. Several bright, glowing white lines represent orbital paths or data streams, swirling around the globe. Overlaid on the globe is the text 'DECT' in large, bold, black, sans-serif capital letters. Below 'DECT', the word 'FORUM' is written in white, sans-serif capital letters, each letter contained within a separate red rectangular box. These boxes are arranged in a slightly curved line following the contour of the globe.

DECT FORUM

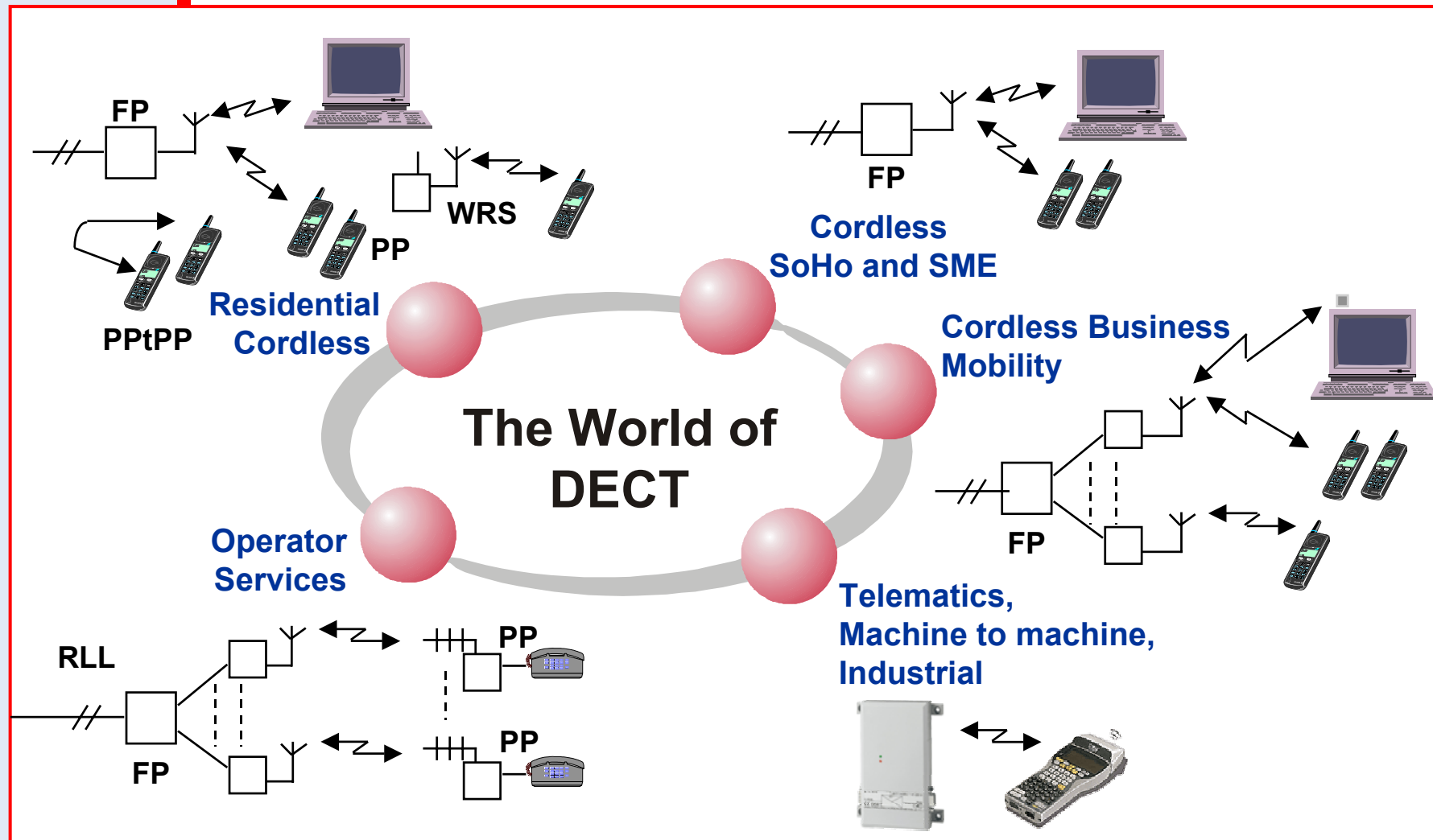
DECT Congress 2003
Erich Kamperschroer
Chairman DECT Forum



Worldwide DECT Deployment



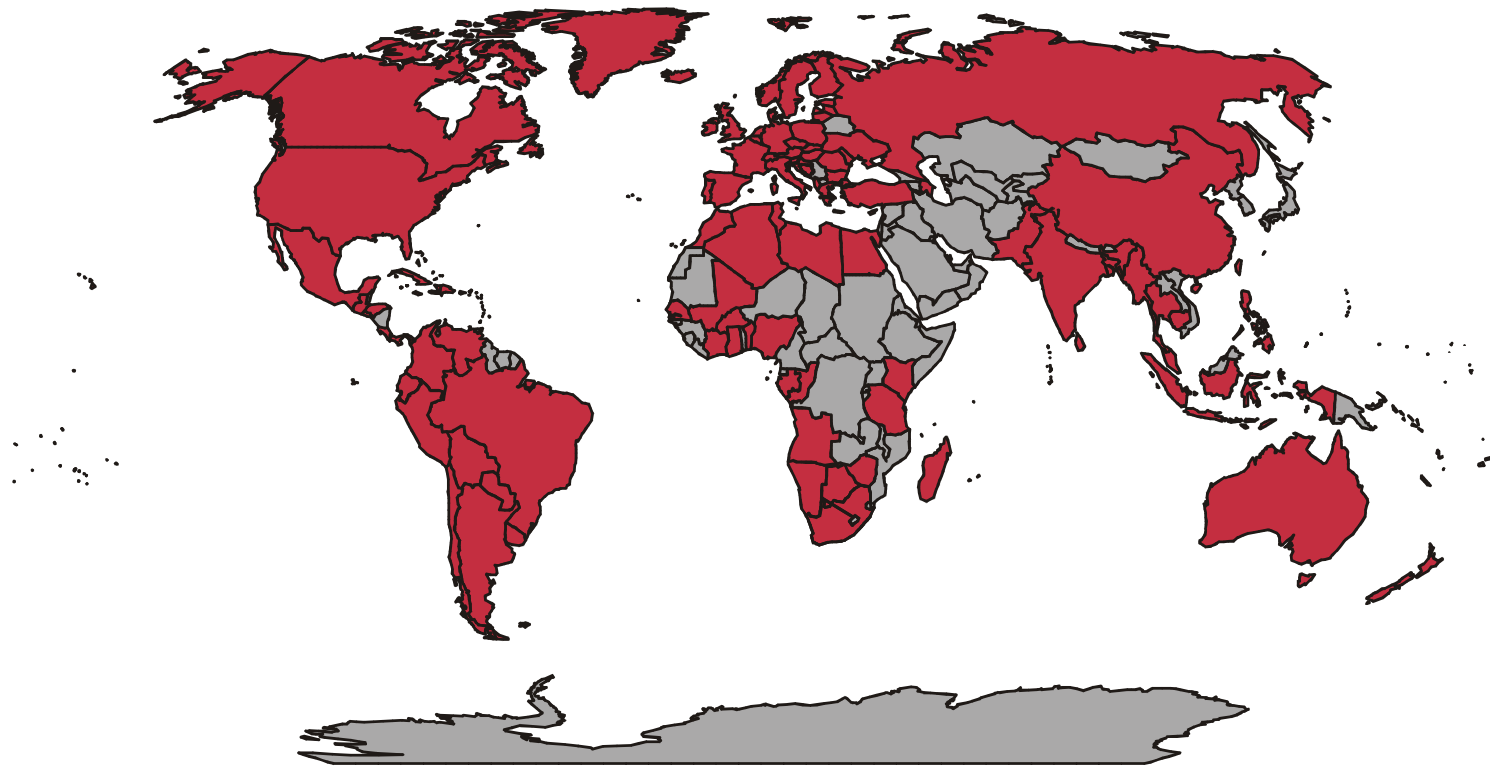
DECT applications and feature





DECT is a worldwide deployed technology

... Adopted in more than 110 countries



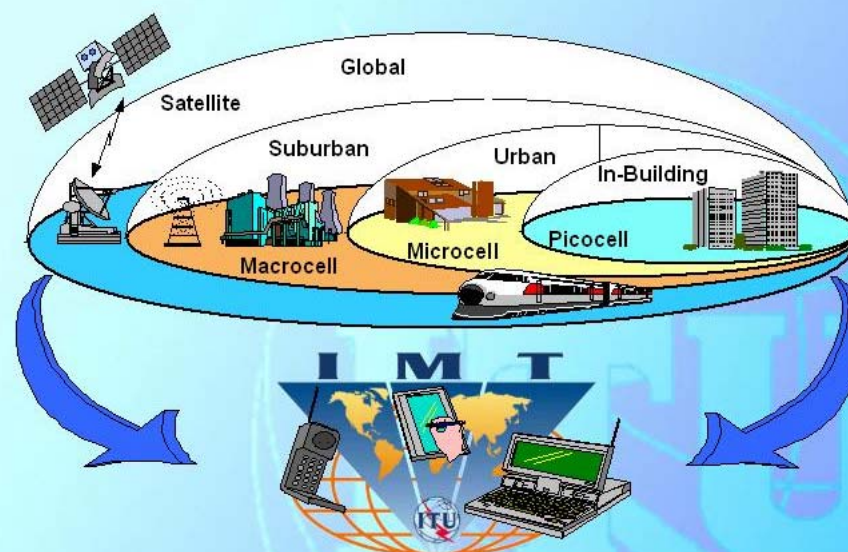
Source: DECT Forum



DECT is recommended by ITU for 3G deployment (IMT-2000)

**DECT is the only
IMT-2000 family
member optimized
for unco-ordinated
use on an
unlicensed
spectrum**

IMT-2000 **THE emerging network of the 21st century**



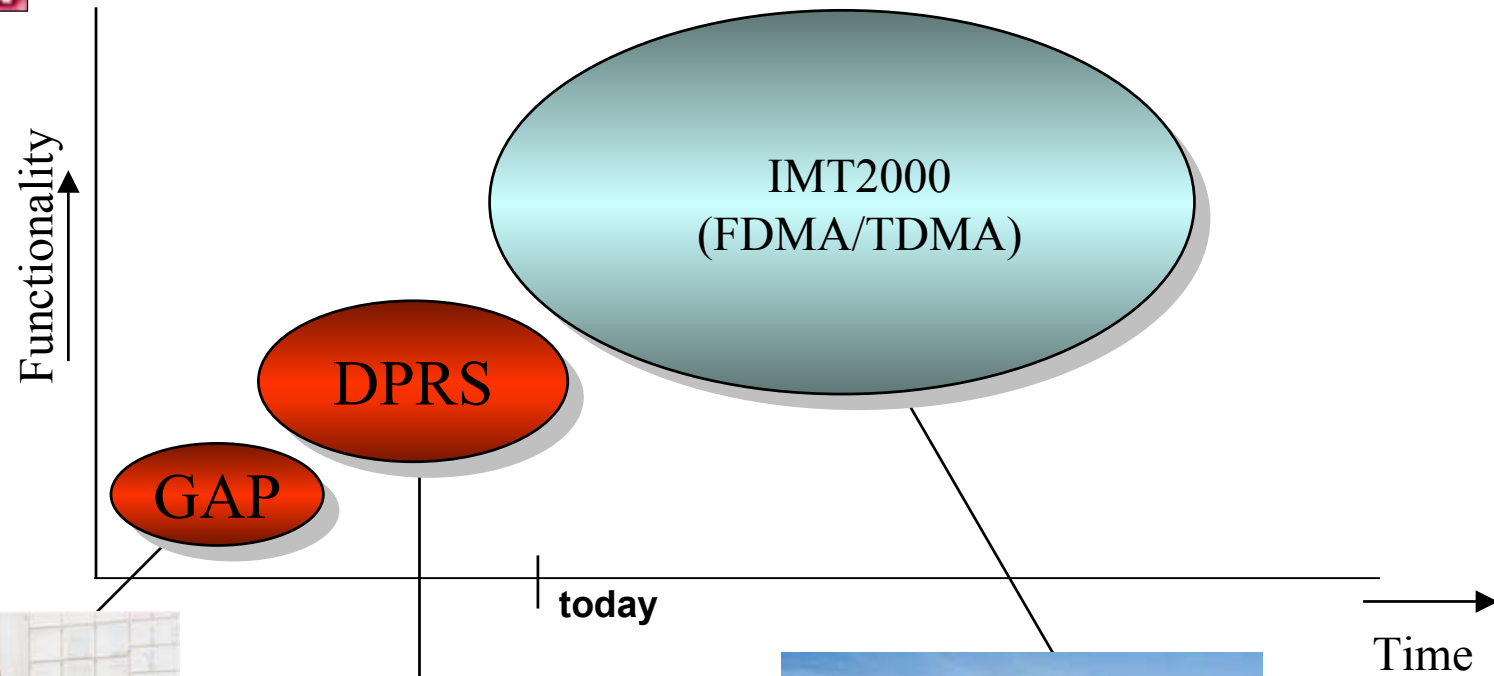
IMT 2000 Terrestrial Radio Interfaces



IMT-2000 CDMA Direct Spread	IMT-2000 CDMA Multi-Carrier	IMT-2000 CDMA TDD	IMT-2000 TDMA Single Carrier	IMT-2000 FDMA/ TDMA
WCDMA (UMTS)	CDMA2000 1X and 3X	UTRA TDD and TD-SCDMA	UWC-136/ EDGE	DECT



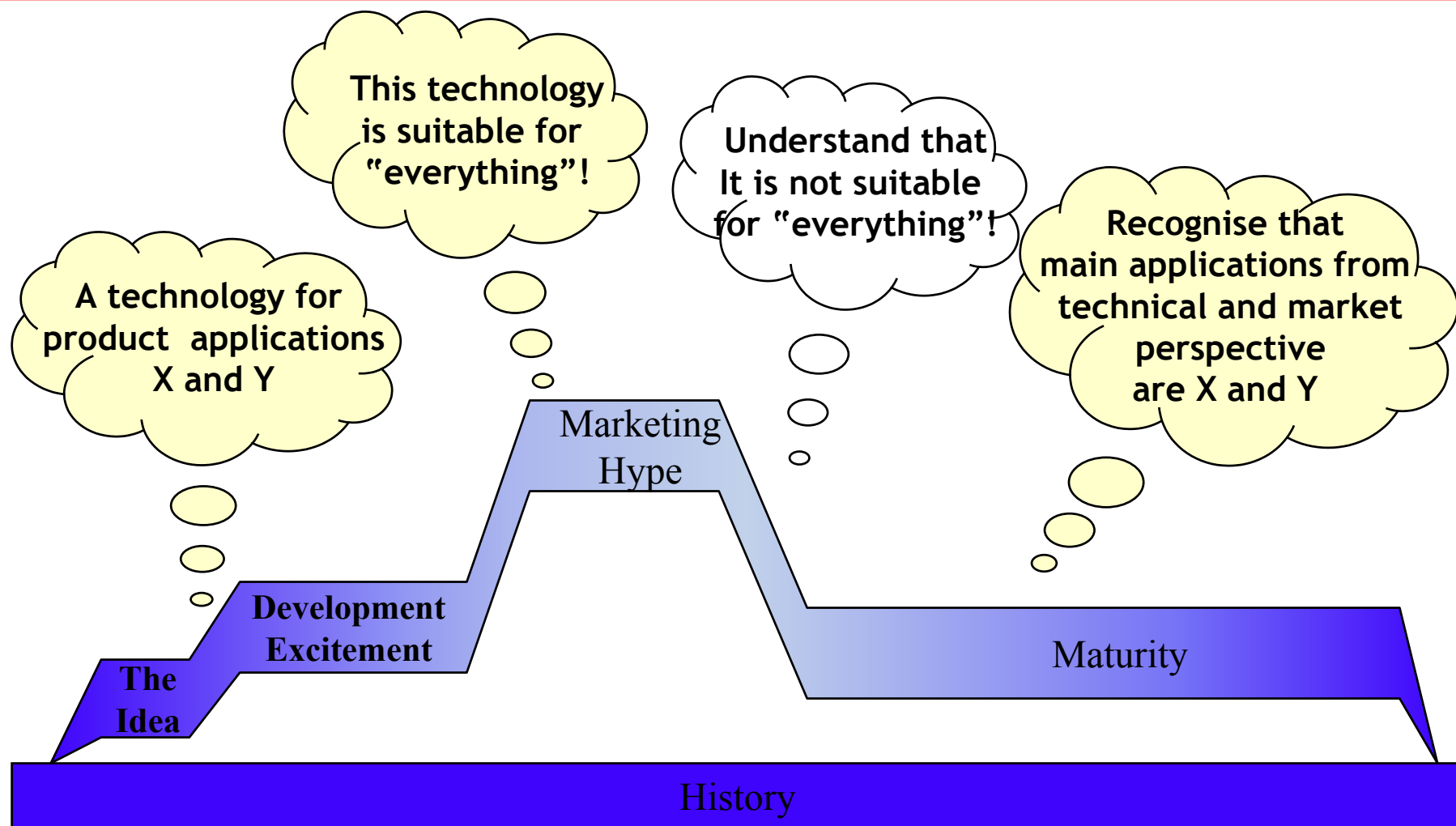
DECT migration path towards IMT 2000





The position of DECT in the short range wireless solutions market

Peeling of the “marketing hype” from the technologies and apply a “matured” view





Peeling off the Marketing Hype **GSM**

Original idea/ specification

**Macro-cellular
wide area
coverage with
core network
services.**

Marketing Hype Extensions

**Residential
base stations.**

**Office
Pico-cellular
infrastructures**

**Locally tailored
enterprise services.**

Mature view of main application

**Macro-cellular
wide area coverage
with core network
services,
sometimes comple-
mented by Centrex
/VPN functions.**

**Public indoor hotspots
with multi-operator
distributed antenna
systems.**



Peeling off the Marketing Hype **DECT**

Original idea/ specification

**Residential
cordless systems.**

**Office Pico-cell
mobility.**

**Public pedestrian
systems.**

**Voice and medium
rate data.**

Marketing Hype Extensions

**Same handset for
home, office and
large city centre
public.**

**Every enterprise
employee will
have a cordless
phone.**

WLAN technology.

Mature view of main application

**Residential
cordless systems.**

**Office Pico-cell
mobility.**

**Voice and medium
rate data.**



Peeling off the Marketing Hype Bluetooth

Original idea/ specification

Short cable replacement, mainly for best effort data.

On-body voice link from mobile phone to mini-headset.

Marketing Hype Extensions

Residential cordless system.

Office voice mobility system.

WLAN technology.

Mature view of main application

Short cable replacement, mainly for best effort data.

On-body voice link from mobile phone to mini-headset.



Peeling off the Marketing Hype ***IEEE 802.11b WLAN***

Original idea/
specification

Wireless access
points for
Ethernet LANs.

Wireless access
to DSL/Cable.

Marketing Hype
Extensions

Voice services.
Voice handover.

Replace wired LAN.

Mature view of
main application

Wireless access to
LAN best effort
data services.

Wireless access to
DSL/Cable.



Positioning of wireless technologies for voice and data

	Personal Area & Short Cord replacement	Local Area		Wide area (Indoor&outdoor coverage from outdoor cells)
		Single cell	Multi-pico-cell with handover	
Voice & voice band data <9.6, 32 or 64 Kbps	Bluetooth DECT	<u>DECT</u>	<u>DECT</u>	<u>Cellular 2G+/3G technologies</u>
Best effort Data <0.5 - 1 Mbps	<u>Bluetooth</u> DECT	<u>802.11b</u> <u>DECT</u>	DECT	Cellular 2G+/3G technologies
Best Effort data >1 Mbps	<u>802.11b</u>	<u>802.11b</u>	—	—
Real Time Streaming Data <0.5 - 1 Mbps	DECT Bluetooth	802.11b	DECT	Cellular 3G technologies
Real Time Streaming Data > 1Mbps	(5 GHz WLAN)	(5GHz WLAN)	—	—

Legend: non underlined: suitable technology // underlined: used in the market



Emerging markets



Secure existing markets and open new ones

- Secure existing DECT deployment
 - DECT is IMT 2000 standard
 - Secure world-wide frequencies
- USA market
 - FCC rule change
(Basic DECT for 900 MHz, 2.4GHz and 5,8 GHz ISM bands)
 - New spectrum for Advanced wireless services (AWS)
 - UPCS band cleaned from microwave links latest 2006



**Emerging applications
offer new opportunities for DECT**

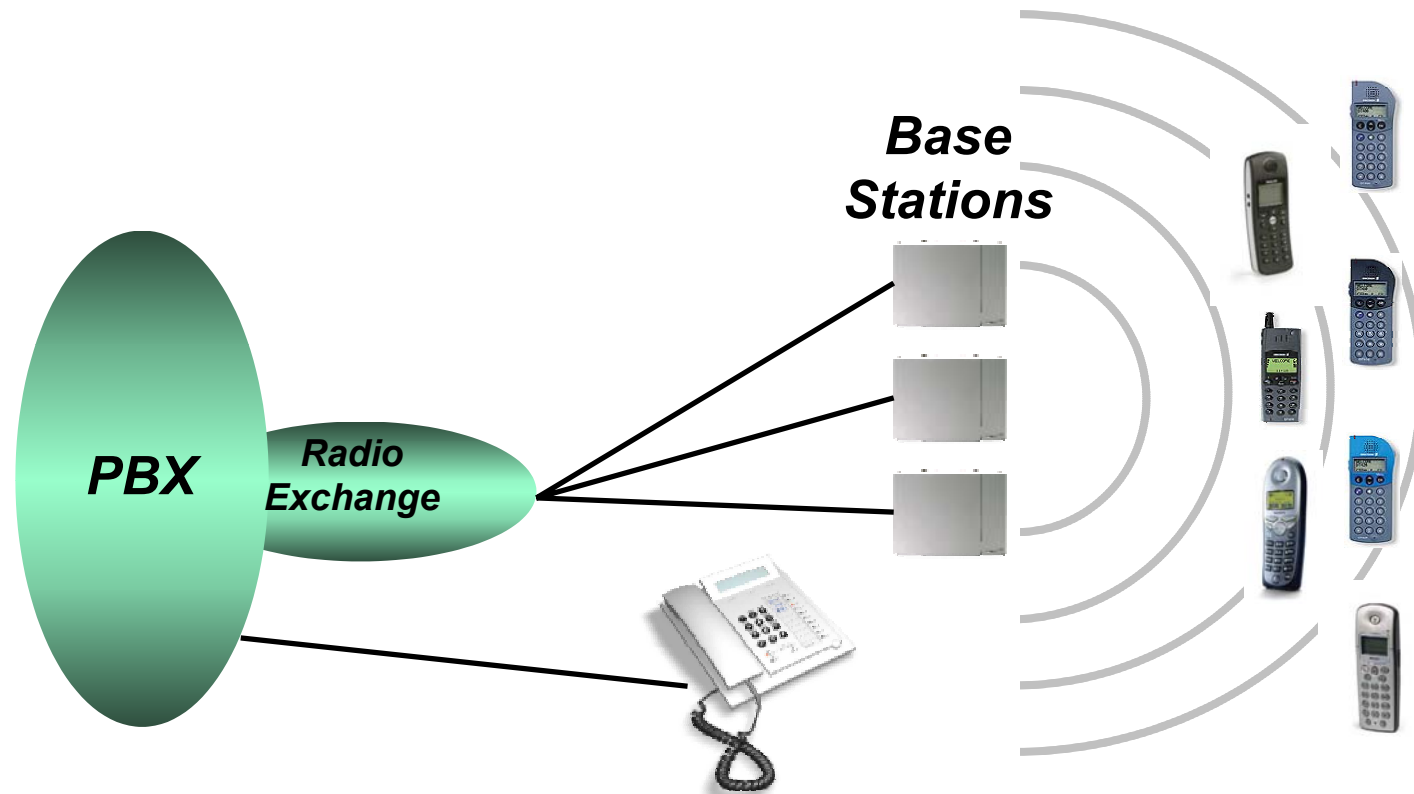


Emerging applications:

Enterprise market

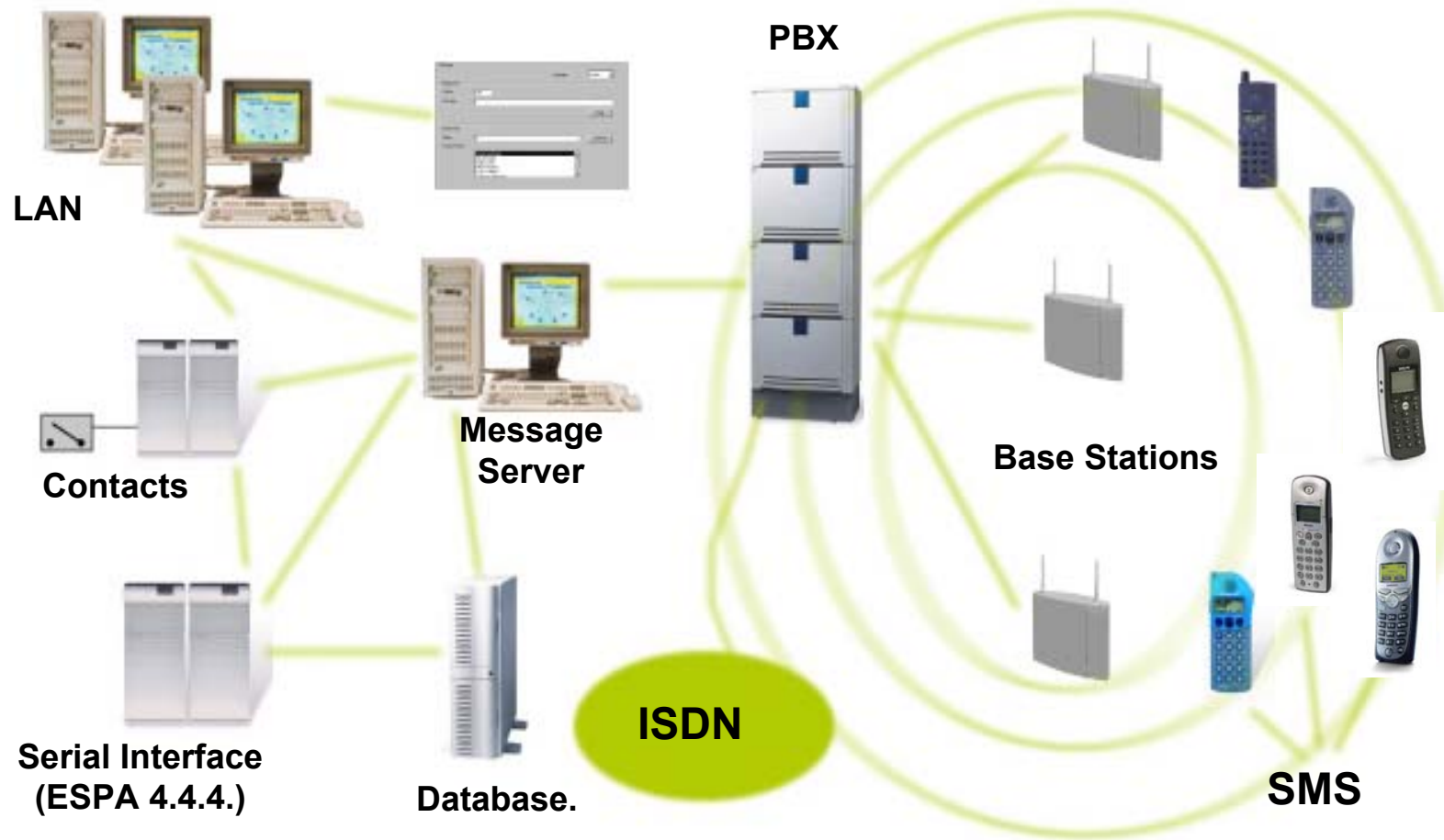


Today's PBX's have integrated cordless with value adds





Phone system becomes now completely integrated into enterprise information system





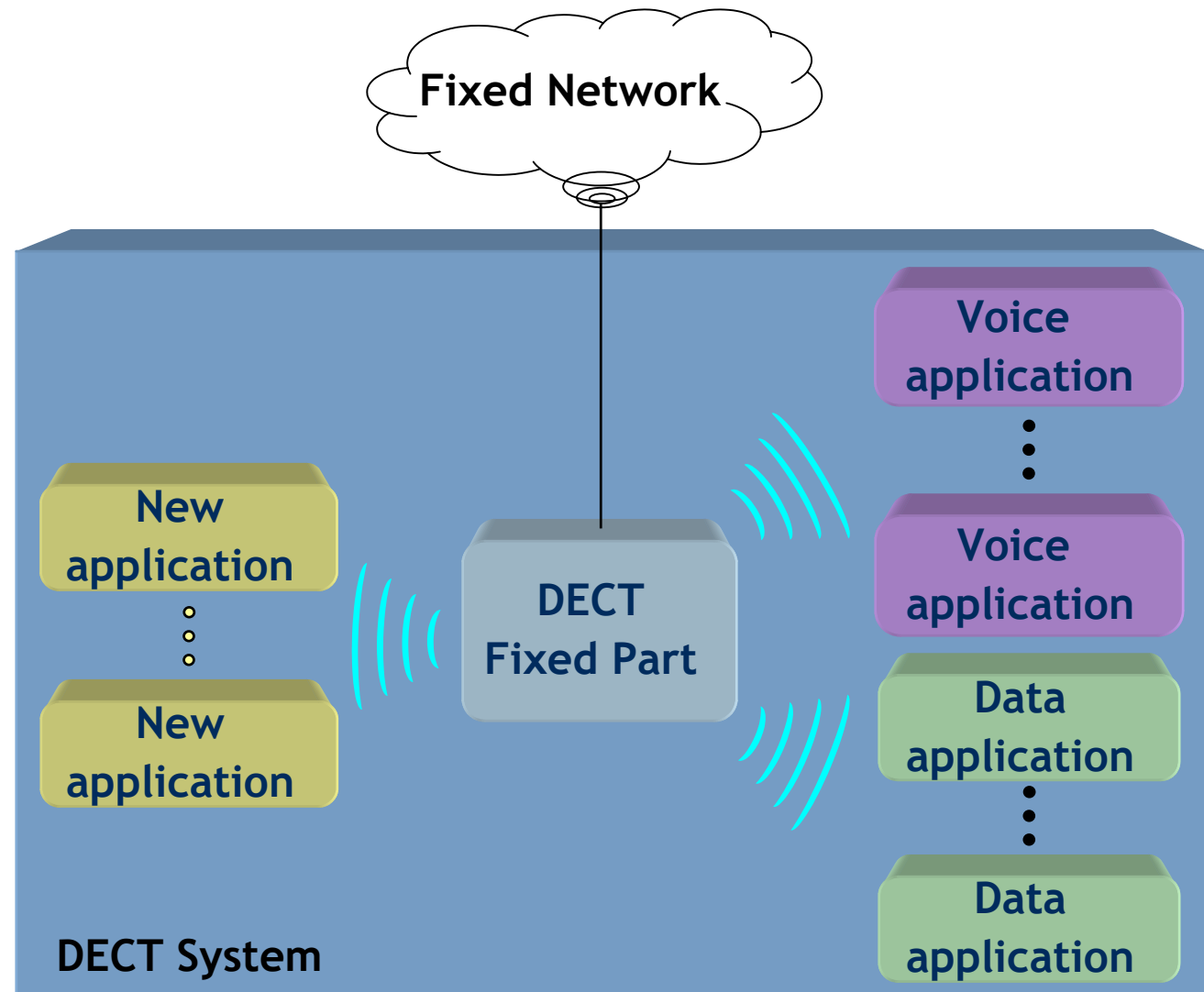
Emerging applications:

Residential market



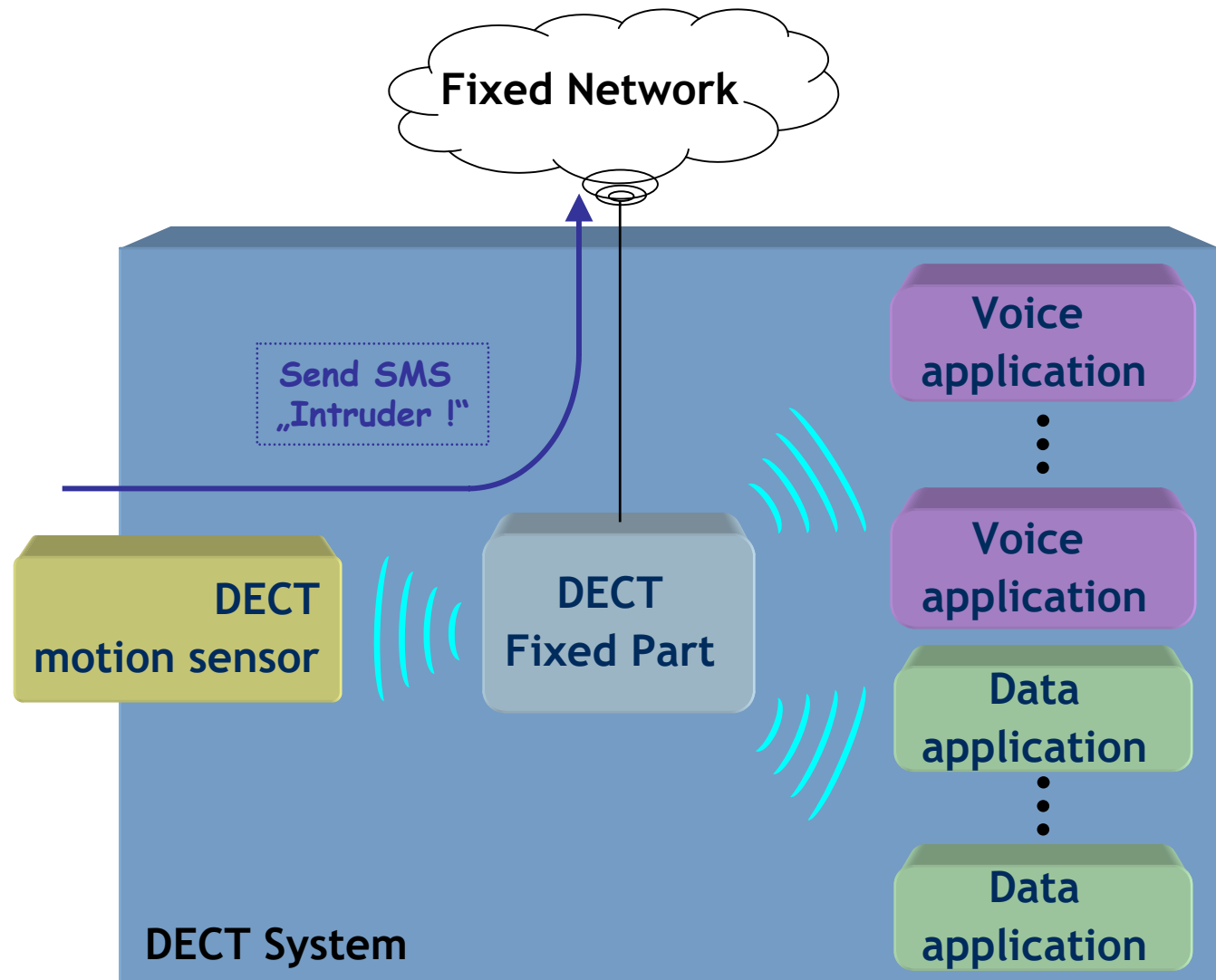
Use the huge installed base for introducing new applications

- F-MMS
- VoIP
- PC-Phone connectivity
- Home Control
- Telematics
- ...

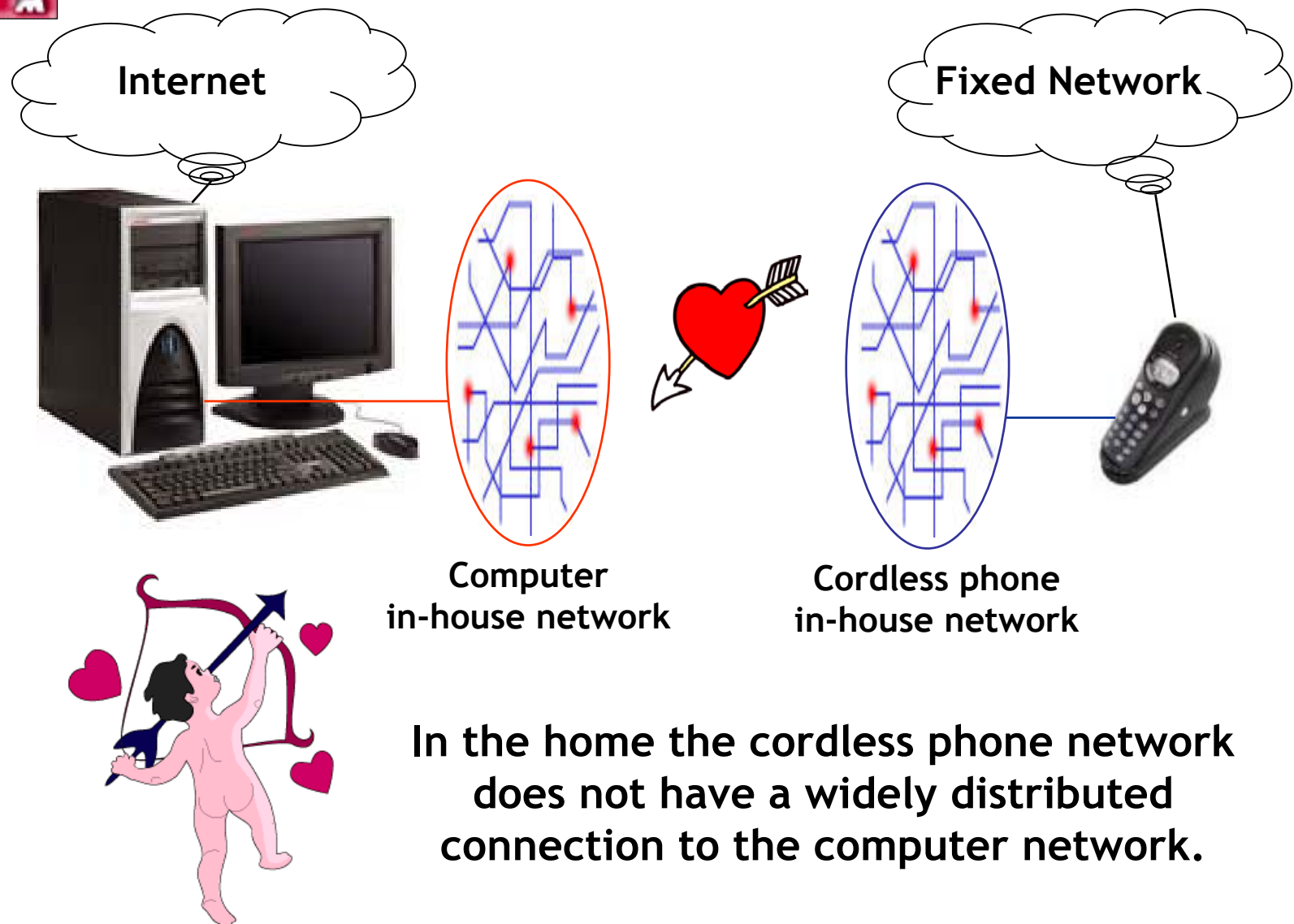




New app example 1: Purchasing motion sensor accessory for existing DECT System

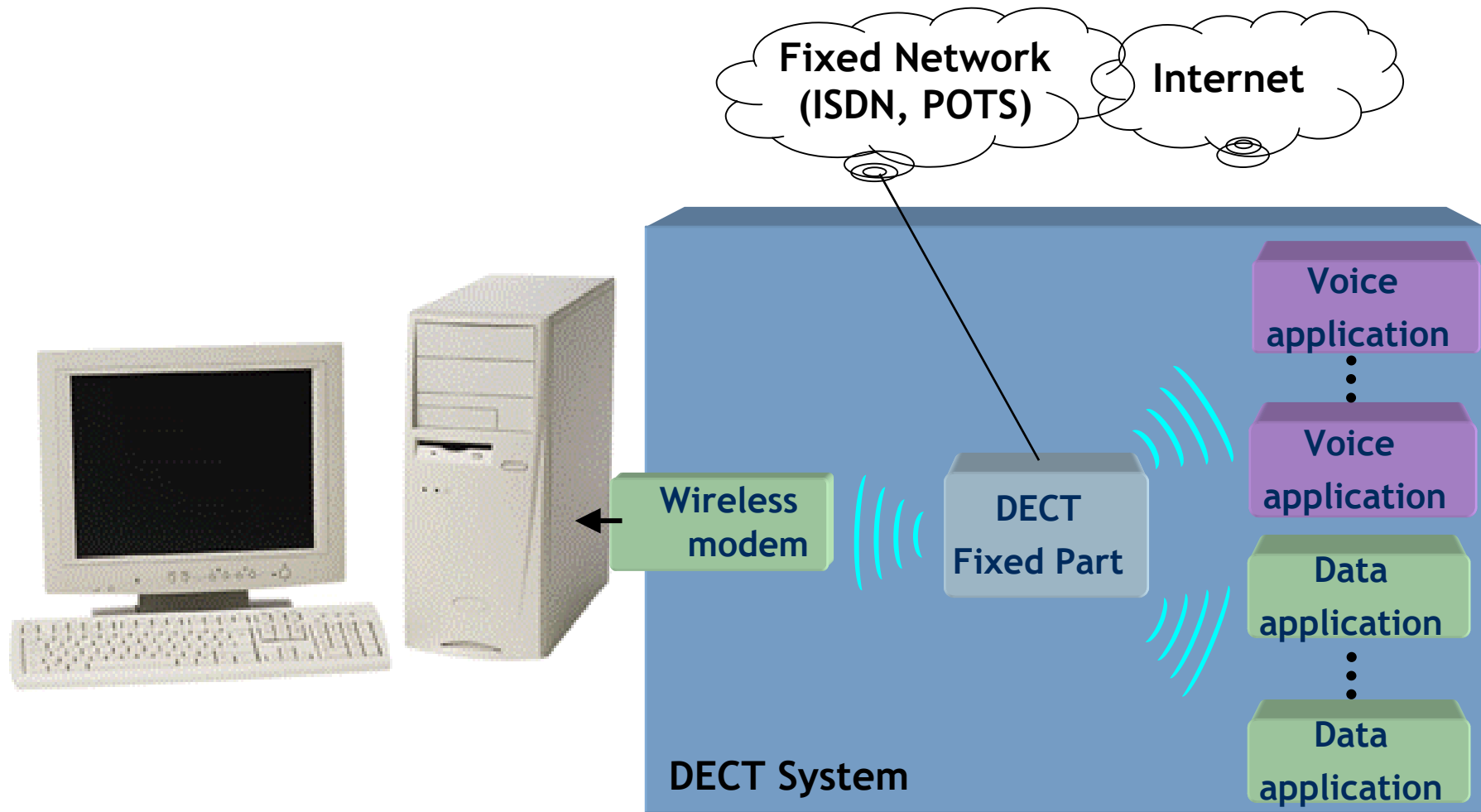


New app example 2: Connect the communication network and the computer network



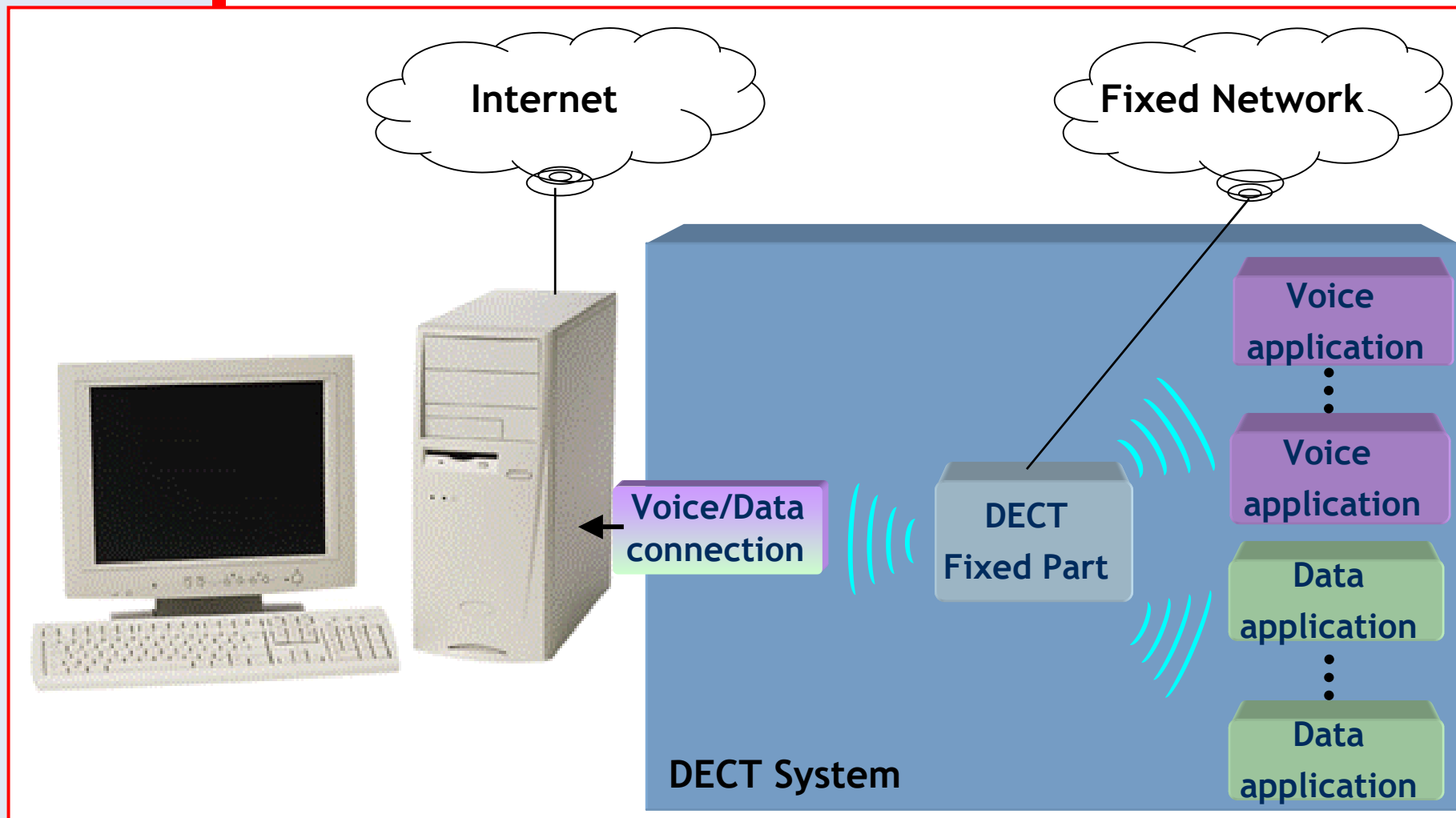


Today the main PC-Phone application is wireless modem



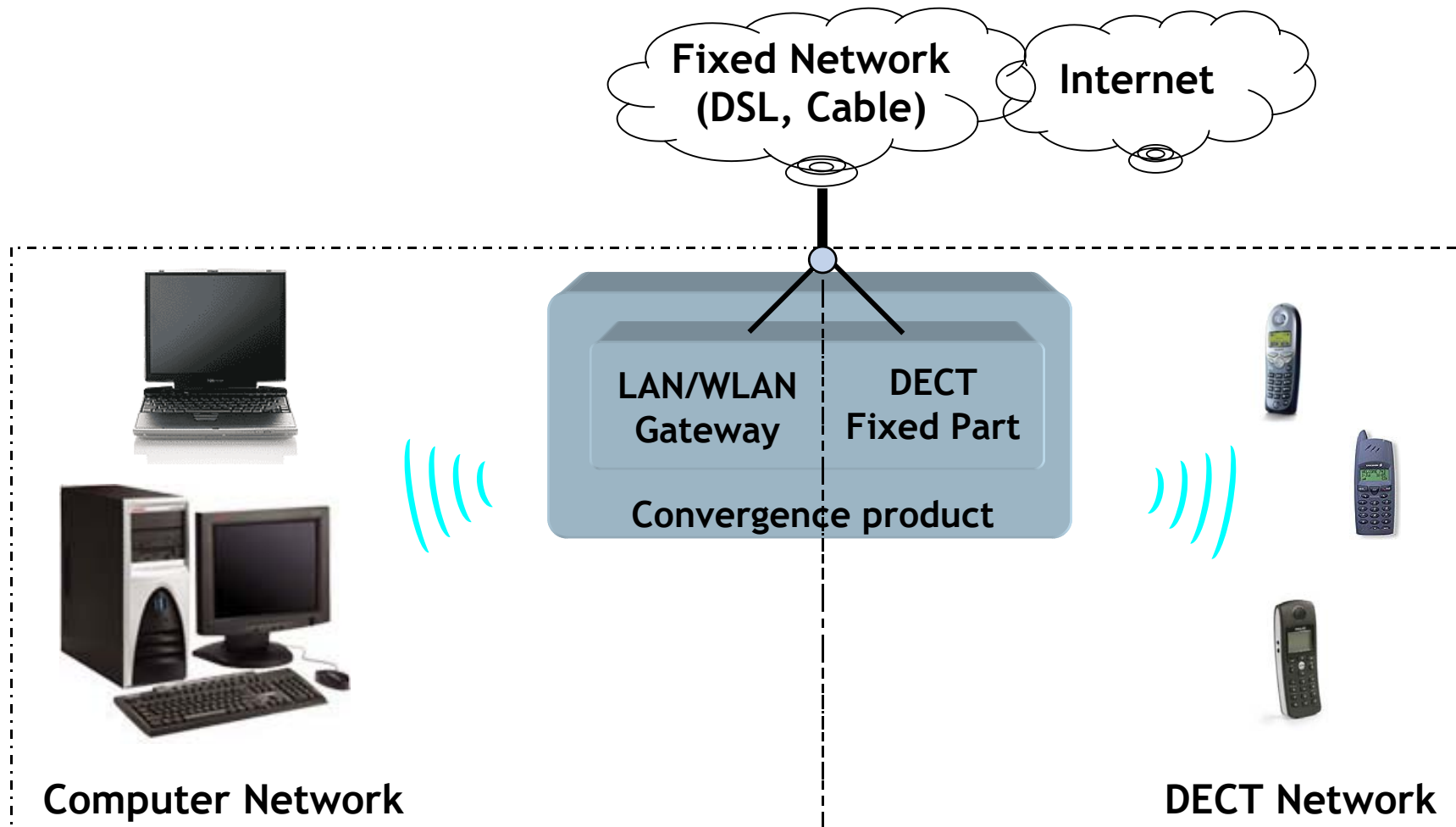


In future connectivity products combine voice and data services



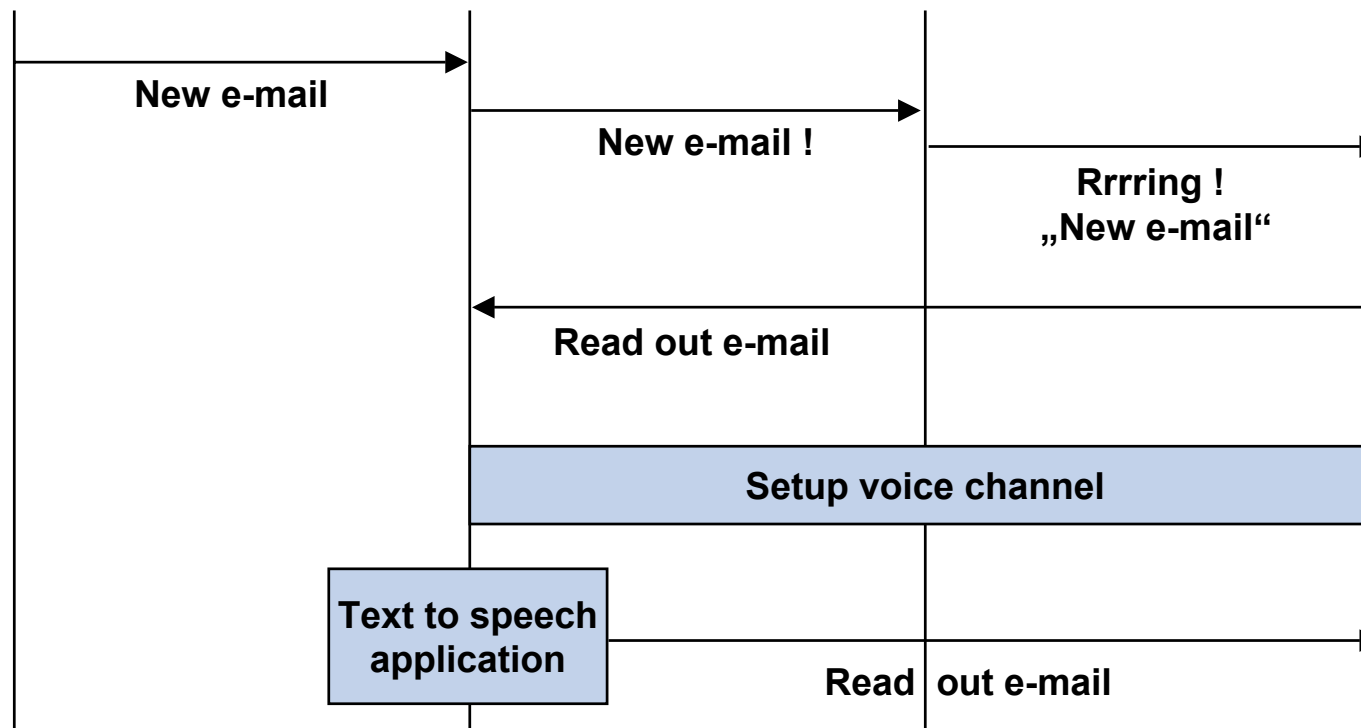
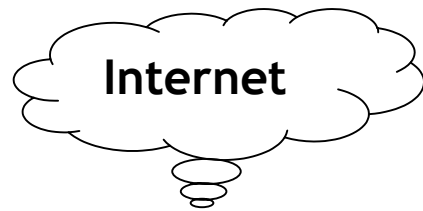


*Or integrated Voice-Data products
will marry voice and data world*



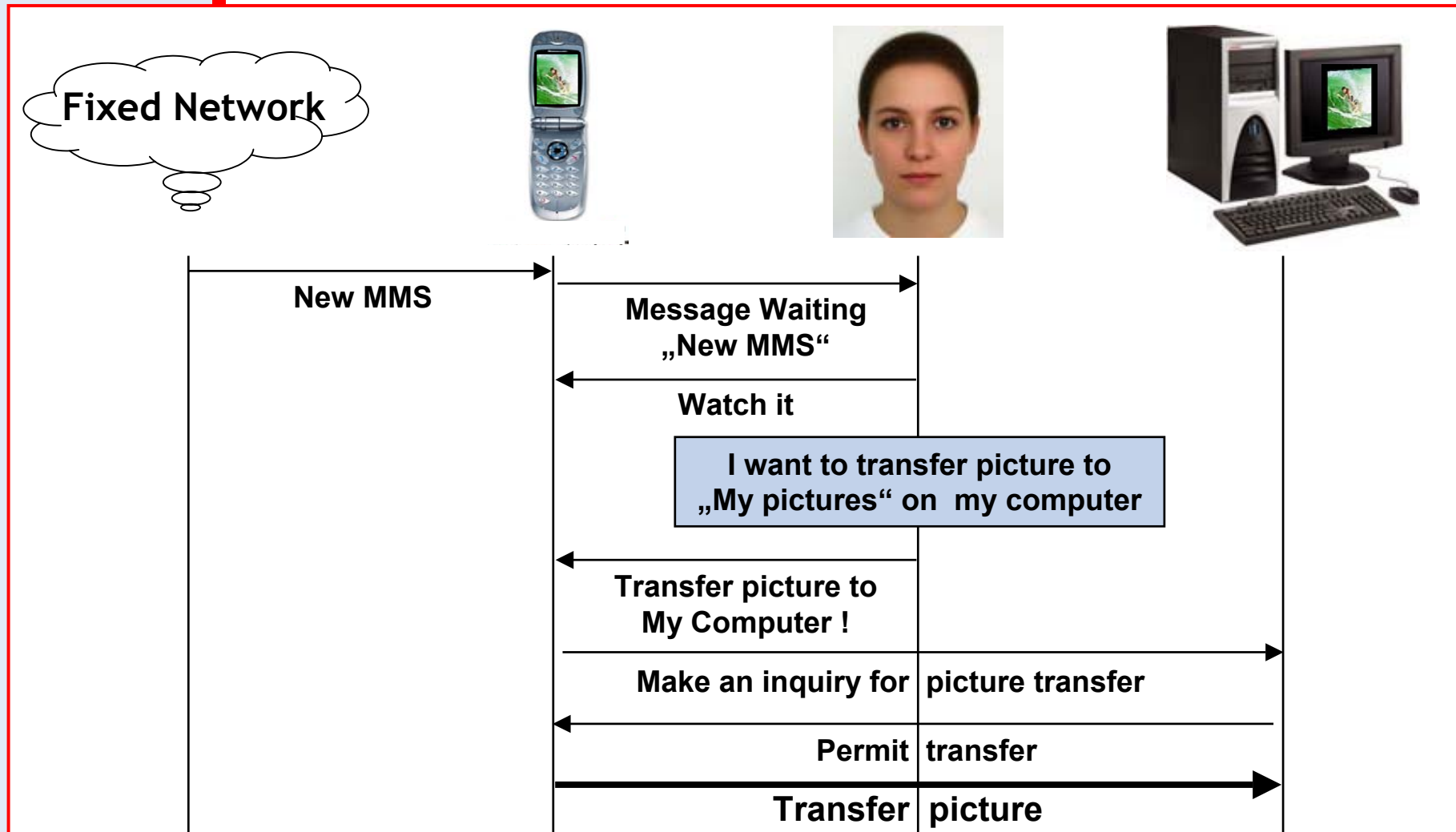


Scenario example 1: Computer reads out e-mail





Scenario example 2: Transfer MMS to Computer Library





*Join the **DECT** community !*

Value add for members

- DECT Forum fights for your markets
- DECT Forum fights for frequencies
- We promote your new applications
- Members get Business related, First-hand information

More info at
<http://www.dect.ch>

The logo features the word "DECT" in large, bold, black capital letters with a white outline, positioned above the word "FORUM". "FORUM" is written in white capital letters on a red rectangular background. The entire logo is centered over a stylized image of the Earth, showing the continents of Africa and Europe. The globe is set against a dark blue space background with white stars and glowing white orbital lines.

DECT FORUM

secretary@dect.ch
erich.kamperschroer@dect.ch
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Appendix:

**More detailed information to
technology positioning of DECT**



Peeling off the Marketing Hype ***Wireless Access in Enterprises***

Original idea/ specification

Wireless access is a complement to the wired infrastructures for voice and data in enterprises.

Marketing Hype Extensions

Wireless access will replace the fixed infrastructure for voice and data in enterprises.

Mature view of main application

Wireless access is a complement to the wired infrastructures for voice and data in enterprises. Fixed access is cheaper and better for most employees



Peeling off the Marketing Hype ***GSM***

Original idea/ specification

Macro-cellular wide area coverage with core network services.

Marketing Hype Extensions

Residential base stations.

Office pico-cellular infra-structures and locally tailored enterprise services.

Mature view of main application

Cellular coverage of residents and enterprises will mainly be made from outdoor macro-cellular networks, where the core network services sometimes are complemented by Centrex/VPN functions.

Exceptions are public hot spots as airports and large shopping centres, which sometimes are provided with indoor distributed antenna systems, DAS, for multi-operator and multi-technology public access.



Peeling off the Marketing Hype **DECT**

Original idea/ specification

Office pico-cell mobility voice and medium rate data high quality services. Residential cordless systems. Public pedestrian systems.

Marketing Hype Extensions

The same DECT handset will be used in the home, office and in large city centre public pedestrian mobility systems. Every enterprise employee will have a cordless phone.

Mature view of main application

High quality voice and medium rate data pico cell mobility services.
Mass market cordless residential systems.
Enterprise pico-cell mobility systems, where totally about 10-15% of European PABX extensions will have cordless DECT access.
Market size 2001: single cell 30 M (of which 4 M in small offices), multi-cell enterprise applications 1 M.



Peeling off the Marketing Hype Bluetooth

Original idea/ specification

Short cable replacement, mainly for best effort data.

On-body voice link from mobile phone to mini-headset.

Marketing Hype Extensions

Residential cordless system.

Office voice mobility system.

WLAN technology.

Mature view of main application

Short cable replacement, mainly for best effort data.

On-body voice link from mobile phone to mini-headset.



Peeling off the Marketing Hype ***IEEE 802.11b WLAN***

Original idea/ specification

Wireless access points for Ethernet LANs. Point-to-multi-point cord replacements for best effort data services

Marketing Hype Extensions

Voice services.
Voice handover.

“All” PCs will have WLAN access.

Mature view of main application

Wireless access to LAN best effort data services.

The wired LAN will always exist with better performance and at lower cost. Thus only a fraction (<10%) of enterprise PCs will use WLAN.



Service Requirements for Residential Technologies (1)

- **Low cost - Unlicensed spectrum:**
Unlicensed technologies totally dominate due to required low cost distribution through retailers. Licensed spectrum, frequency planning and installation by qualified personal cannot be afforded.
- **Range:**
A single base station must cover the home (basement, second floor, garden).
- **Telephony service - Speech quality:**
The speech telephony service is still the most important service for residential offerings.
Requirement for telephony quality excludes low bit rate codecs and *requires some protection of the spectrum.*



Service Requirements for Residential Technologies (2)

- **Best effort data services:**

The main requirement is PC internet access. A protected spectrum is not required. The bandwidth requirements depend on which kind of data access is available to the residence.

Required user bit rates depend on application:

- | | |
|--------------------------------|---|
| -Voice band data modem access: | 32-64 kbps |
| -ISDN access: | 128 kbps |
| -ADSL access: | 2 Mbps down-link
(often limited to 500 kbps) |
| -CATV internet access: | 5-10 Mbps |
| -Satellite internet access: | 5 Mbps |



Service Requirements for Residential Technologies (3)

- **Real time streaming:**

Some protection of the spectrum is required.

Required (down-link) user bit rates depend on application:

Radio listening (news): 32-64 kbps

High quality music listening (MP3, MPEG4-AAC): 128-256 kbps

One TV channel may require 2-5 Mbps, depending on coding:

-MPEG2 4:3 2-3 Mbps

-MPEG2 16:9 HQ 4-5 Mbps

-MPEG4 about 1 Mbps

Required (down-link) user bit rate for TV streaming will be about 10 Mbps.



Main Unlicensed Residential Technologies

<u>Technology</u>	<u>Main application</u>
CT0 (old analogue)	Single cell low cost analogue residential phones (40 MHz band), mainly in the US, Latin America and Asia
DECT	Residential and enterprise high quality voice and medium data rate pico-cell mobility services on a <u>protected spectrum</u> available in most countries of the world (for the US see below)
DECT ISM (new)	Standard DECT on the US ISM bands (unprotected, but no interference from microwave ovens, Bluetooth or WLAN)
US-CT900	Residential and enterprise voice and medium data rate pico-cell mobility services on the US ISM bands
802.11b WLAN (main WLAN)	Wireless pico-cell access to Ethernet LAN best effort data services. World-wide 2.4 GHz ISM band unprotected spectrum
5 GHz WLAN (emerging)	Wireless pico-cell access for best effort data services. World-wide 5 GHz band unprotected spectrum. Large spectrum open some possibilities for real time and streaming services

Note: Bluetooth is a short range cable replacement and personal area networking technology mainly for best effort data, and is not a very suitable for cordless telephony applications.



Positioning of wireless technologies for Residential Voice and Data Access

Access ports	Europe & other DECT countries		The US and Canada	
	Real time services	Best effort services	Real time services	Best effort services
PSTN / ISDN Telephony	DECT	—	CT0, US-CT900 DECT ISM*	—
Voice band modems	DECT	DECT 802.11b	DECT ISM* (US-CT900)	DECT ISM* 802.11b
ADSL	DECT	802.11b DECT	DECT ISM* (5 GHz WLAN)	802.11b DECT ISM*
Satellite / CATV / Fibre	(5 GHz WLAN)	802.11b	(5GHz WLAN)	802.11b

* Standard DECT is allowed in 900, 2400 and 5800 MHz ISM bands after May 2002



Service Requirements for Enterprise Technologies (1)

- **Telephony service:**

The speech telephony service is still the most important service for wireless enterprise offerings.

Requirements: Telephony quality, mobility within the whole local enterprise and between buildings, seamless handover, high capacity-up to 10.000 Erlang/sqm (equals one 0.2E user / 20 sqm).

Requires some protection of the spectrum. For example, the popular unprotected 2.4 GHz ISM band is not suitable for enterprise voice services.



Service Requirements for Enterprise Technologies (2)

- **Low data rate services:**
Paging, Short message services, Group calls, Automatic alarms, Supervision, Telemetry, Data collection (bar code readers).
Several of these services are easily received and handled in a handset.
- **Medium data rate services:**
WAP, MMS, Video telephony, DPAs, Laptop PCs (low number).
Voice Streaming (presently not important).
- **High data rate services:**
General PC access (laptops mainly).



Main Wireless Enterprise Technologies

<u>Technology</u>	<u>Main application</u>
DECT & PWT	Enterprise high quality voice and medium data rate pico-cell mobility services on a <u>protected spectrum</u> available in most countries of the world (PWT in the US on 1920-1930 MHz)
DECT900 (new)	Standard DECT on the US ISM band (e.g. 902-928 MHz is unprotected, but no interference from microwave ovens, Bluetooth or WLAN)
US-CT900	Voice and medium data rate pico-cell mobility services on the (unprotected) US 902-928 MHz ISM band
Cellular	Cellular coverage of enterprises will mainly be made from outdoor macro-cellular networks, where the core network services sometimes are complemented by Centrex/VPN functions.
Cellular DAS	Public hot spots as airports and large shopping centres are sometimes are provided with indoor distributed antenna systems, DAS, for multi-operator and multi-technology public access.
WLAN	Wireless pico-cell access to Ethernet LAN best effort data services. World-wide 2.4 GHz (& 5 GHz) ISM band unprotected spectrum



Wireless Enterprise Services mapped on WLAN, DECT and Cellular phones

Wireless Enterprise Services	802.11b	DECT	Cellular phones
Properties	Unprotected spectrum Local radio network Partial/Full coverage	Protected spectrum Local radio network Full coverage	Protected spectrum External radio network Maybe marginal coverage
Voice calls	—	X	X
Paging, Group calls Supervision, Alarms	—	X	—
Laptops / PDAs	X	X	x
Telemetry inventory	X	X	—
SMS, WAP, MMS	—	X	X



Main arguments for choosing DECT for Enterprise

- Advantages of being Mobile on the premises at zero cost
- Cost of ownership
- Re-location cost (Changing project teams)
- Reach-ability and efficiency
- Reliable, own frequency band, not disturbed by others
- Industry standard, interoperable
- Integrate main processes in the IT structure



Summary of Main Applications and Potential Evolution (1)

	Personal Area & Short Cord replacement	Local Area		Wide area (Indoor&outdoor coverage from outdoor cells)
		Single cell	Multi-pico-cell with handover	
Voice & voice band data <9.6, 32 or 64 Kbps	Bluetooth DECT	<u>DECT</u>	<u>DECT</u>	<u>Cellular 2G+/3G technologies</u>
Best effort Data <0.5 - 1 Mbps	<u>Bluetooth</u> DECT	<u>802.11b</u> <u>DECT</u>	DECT	Cellular 2G+/3G technologies
Best Effort data >1 MBps	<u>802.11b</u>	<u>802.11b</u>	—	—
Real Time Streaming Data <0.5 - 1 Mbps	DECT Bluetooth	802.11b	DECT	Cellular 3G technologies
Real Time Streaming Data > 1MBps	(5 GHz WLAN)	(5GHz WLAN)	—	—

Legend: non underlined: suitable technology // underlined: used in the market



Summary of Main Applications and Potential Evolution(2)

- **Residential applications:**

DECT will continue to be the dominant mass market cordless residential technology *for several years*.

The presently dominating voice service will to larger extent be complemented by high quality medium rate data services.

Access (since May 2002) for standard DECT on the US 902-928 MHz ISM band and the 2.4 GHz and 5.8 GHz bands opens the US market for DECT residential applications.

- **Enterprise applications:**

DECT will continue to be the dominant unlicensed enterprise voice and data mobility technology *for several years*.

In the US, besides the present DECT derivative PWT (1920-1930 MHz), we will see enterprise applications on the US 902-928 MHz ISM band (no interference from microwave ovens, Bluetooth or WLAN application).

continues...



Summary of Main Applications and Potential Evolution(3)

- **Combined voice and data applications**

One strength for DECT is the unique capability to effectively combine high quality voice telephony and high quality medium rate data services in the same base stations.

This strength has not yet been fully utilised by existing products.

- **Data only control and telemetry applications**

An increasing application area is the use of DECT as a mature technology to solve control, supervision and telemetry needs within various products and systems.

- **Personal Area applications**

DECT is also as technology suitable for Personal Area Networks, PAN, and short range cord replacement applications. It is however uncertain if these applications for DECT will ever pass a niche market position, due to earlier lack of easily accessible US spectrum and the momentum for Bluetooth, having PAN and short range cord replacement as main applications.



Comparing absolute Link Budgets and Range on an Office Floor

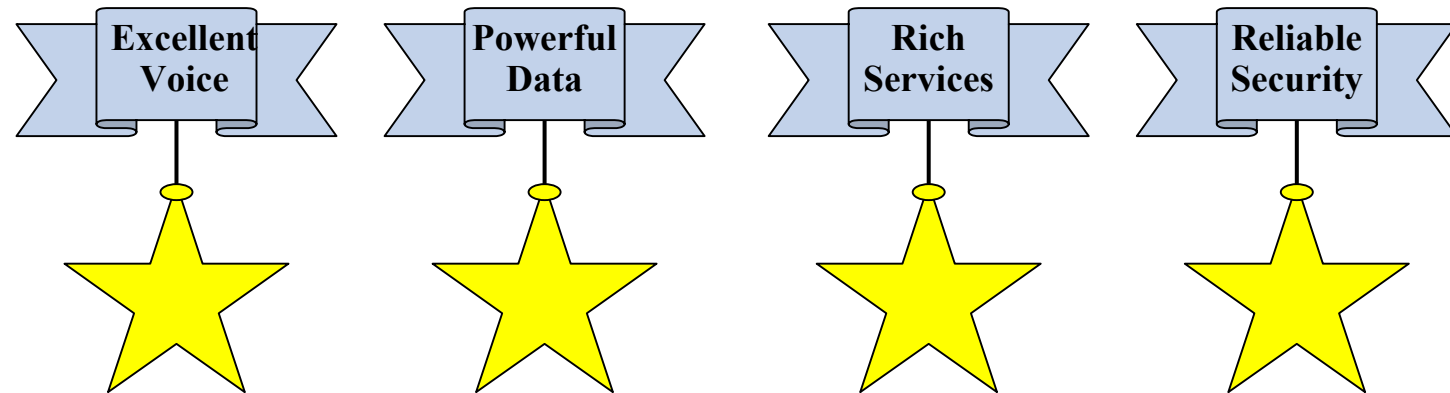
Device	Tx power	Rx sensitivity	Fading margin	Diversity gain	Body loss	Link budget	Range [m]
DECT speech	24 dBm	-90 dBm	19 dB	10 dB	10 dB	95 dB	37 (42)
DECT data	24 dBm	-90 dBm	9 dB	5 dB	10 dB	100 dB	44 (59)
WLAN 11 Mbps	15 dBm	-80 dBm	9 dB	5 dB	10 dB	81 dB	19 (15)
WLAN 1 Mbps	15 dBm	-90 dBm	9 dB	5 dB	10 dB	91 dB	30 (28)
Bluetooth speech	0 dBm (15 dBm)	-85 dBm	19 dB	No	10 dB	56 dB (71 dBm)	1 room 10 (8)
Bluetooth data	0 dBm (15 dBm) (20 dBm)*	-85 dBm	9 dB	No	10 dB	66 dB (81 dB) (86 dB)*	7 (5.5) 19 (15) 24 (21)*

- Range () comparison is made for two different propagation models. Interference on the unprotected 2.4 GHz ISM band could further limit range for Bluetooth and WLAN.
- The Tx power is the typical power with which products typically operate
- *: 20dBm Tx power is unlikely because Bluetooth module has to be very small, very inexpensive and take very little current, WLAN also allows 20dBm but typically uses 15dBm max.



Digital Enhanced Cordless Telecommunications DECT

1992 - 2002



10 Year Celebration